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# OUR COMPANY

We are a group of companies with over 60 years experience in the design and manufacture of bodywork for buses and coaches.

Our journey began in 1948, in Ourense, manufacturing wooden bodywork. Our huge success and firm belief in research caused orders to multiply and consequently our infrastructures to grow year after year. In the 60s, our strategic alliance with Pegaso boosted the brand's prestige and growth and led us to create Unión Carrocera, with production plants in different points of Galicia.

Our strong belief in innovation, our international vocation, and the development of strategic alliances are the three basic pillars that have consolidated us as a brand that is part of our country's automotive history.

Today our Group includes the firms Castrosua, Carsa, Insucar and Cidsa, and relies on a staff of more than 350 people as well as over 90,000 square metres of facilities.

What distinguishes us is that we manufacture personalised units that adapt to our clients' needs. Each vehicle offers the highest level of quality, sturdiness, feasibility and safety.

## Castrosua

Santiago de Compostela

Central services  
and production plant

## Carsa

Vilagarcía de Arousa

Production plant

## Insucar

Las Palmas de Gran Canaria

Service workshop

## Cidsa

Santiago de Compostela

Production plant





# MISSION, VISION AND VALUES

## MISSION:

To be leaders in the design of Sustainable Mobility solutions that contribute to the improvement of road transport for people. Our aim is to increase the value of the Company for our clients, shareholders and workers, as well as for the social agents in our area of influence.

**Strategic purpose: To become an Industrial Group and a Sustainable Mobility Research Group with our own design.**

## VISION:

To be a global reference providing Sustainable Mobility solutions, always in keeping with our identity as a family company.

## VALUES:



# STRATEGY

Our strategy is to stand out because of our belief in innovation, perceived quality and personalisation.

## OUR STRATEGIC CHALLENGES:

1. Establish alliances and agreements.



2. Improve existing products and develop new ones.



5. Design and develop our own R&D&I model.



4. Internationalisation plan..



3. Continuously improve our competitiveness.



# PRODUCTION CENTRES

Our Group owns over 90,000 m<sup>2</sup> of land and 34,500 m<sup>2</sup> of production facilities.

## Castrosua

Santiago de Compostela

Central services and production plant

46.000 m<sup>2</sup>

## Carsa

Vilagarcía de Arousa

Production plant

30.000 m<sup>2</sup>

## Cidsa

Santiago de Compostela

Service workshop

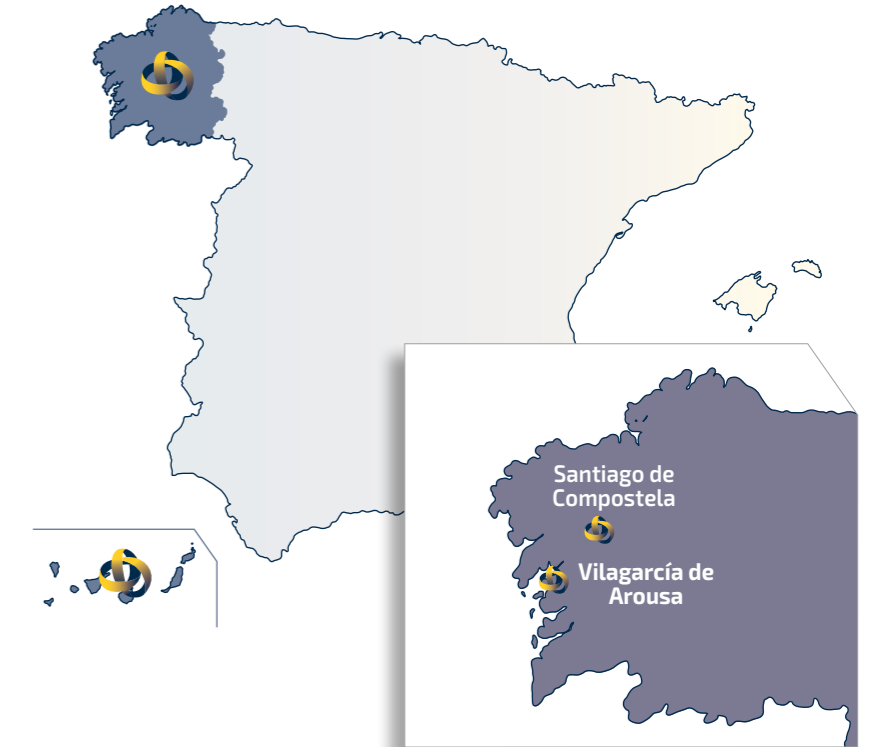
10.000 m<sup>2</sup>

## Insucar

Las Palmas de Gran Canaria

Service workshop

5.000 m<sup>2</sup>



# PRODUCTS: NEW CITY

## ADVANTAGES

- The pleasure of travelling.
- Reliability.
- More defined lines. Greater elegance.
- Modernity and technology.
- State-of-the-art LED lights.
- Back panel with more advertising space.
- Interior designed according to exterior lines.
- Improved air distribution, without cutwork, clean surfaces.
- A more comfortable ride.
- Door technology with light and acoustic signals.
- Access to mechanics.

**Model of the continuous evolution that Castrosua applies to city transport, covering the need for urban bus fleets.**



## LENGTH

10,5m  
12,0m  
12,8 m  
18,0m  
18,75m

## GENERAL INFORMATION

- Designed for city transport.
- Can be mounted on any chassis.
- Length: from 10.5m to 18.75m.
- Diesel or GNC propelled.
- Two or three doors.
- Approved:
  - Class I.
  - Regulation 66.02.
  - Regulation 107.
  - Regulation 80.
  - Regulation (EU) 661/2009.



# PRODUCTS: MAGNUS. E

## ADVANTAGES

- Quality and efficiency at your fingertips.
- New, more versatile image.
- Safe – design of bodywork with people's safety in mind.
- High quality body, accessibility and resistance, which means lower maintenance costs.
- Ideal for medium-length journeys for a large number of passengers without a lot of luggage.
- Environmentally friendly and respectful.
- Large cockpit.
- Aluminium sides.
- Anticorrosive treatment on all profiles.

**Designed for the transportation of travellers to and from the outskirts. Perfect for relatively short journeys for a large number of passengers without a lot of luggage. Also adapted to a low-floor chassis.**



## LENGTH

- 10,9m
- 12,2m
- 12,9m
- 14,9m

## GENERAL INFORMATION

- Designed for short and medium-distance passenger transportation.
- Can be mounted on any chassis from 10.8 to 15 meters.
- Low entry or double-decker versions.
- Ideal for short journeys for a large number of passengers without a lot of luggage.
- Diesel or GNC propulsion.



# PRODUCTS: STELLAE

The bodywork of the Stellae is completely multiplexed. It introduces new parts and materials that offer higher construction quality, improving the structure's resistance and reducing the weight. Includes option of W.C. or bunks and has a large luggage compartment.

## ADVANTAGES

- Trustworthy quality and safety.
- Quality and price make an unbeatable team.
- Excellent materials and finishes.
- A profitable, resistant and long-lasting coach.
- Kilometres of safety.
- Elegant and modern.
- A forward-looking concept that focuses on continuity.

**Coach designed for intercity transport. Ergonomic cockpit, high level of comfort for keeping a relaxed position all day long.**



LENGTH	HEIGHT (W/O A.C.)
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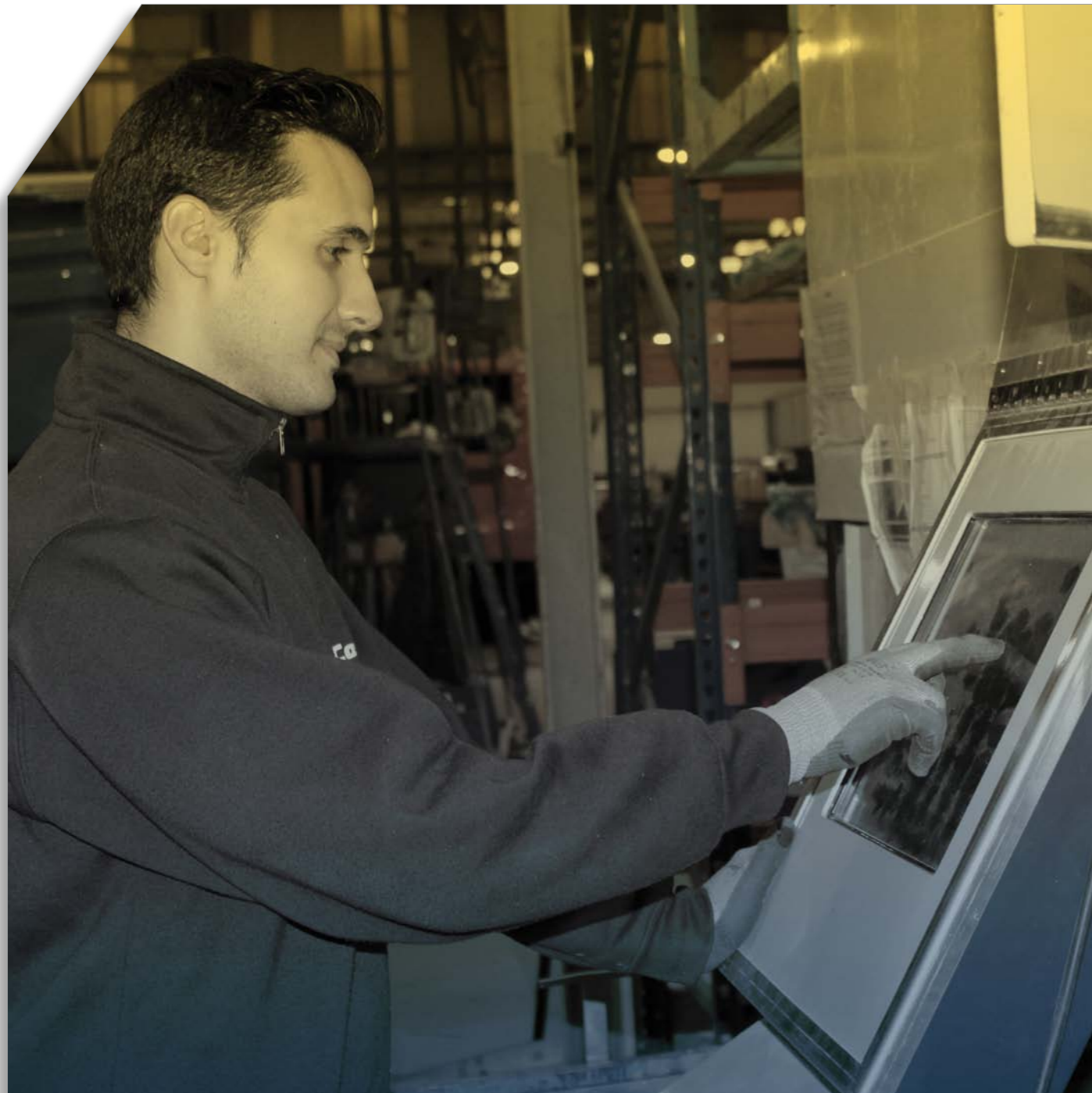
12,3 m	3,45 m
12,3 m	3,60 m
12,9 m	3,45 m
12,9 m	3,60 m
14,9 m	3,60 m

## GENERAL INFORMATION

- For intercity and occasional transportation.
- Large luggage compartment.
- Multiplex body.
- Approved:
  - Regulation 66.02.
  - Regulation 107.
  - School regulations.
  - Class III.







## CERTIFICATIONS

### **STANDARD UNE EN ISO 9001:2008 QUALITY MANAGEMENT SYSTEM.**

Accreditation that certifies the establishment of quality management systems.

In addition to being a springboard for obtaining other environmental, safety or CSR certifications, this standard fosters the adoption of a process-based approach, stimulating the company throughout its process for continuous improvement. (Plan-Do-Review-Correct).

### **STANDARD UNE EN ISO 14001:2004 ENVIRONMENT MANAGEMENT SYSTEM.**

International recognition for environmental management thanks to our compromise with responsible management model that is committed to sustainable development.

Its advantages include reducing negative environmental impact derived from the activity through a management system for the processes that cause them. This translates in a reduction of management costs and insurance premiums for the company.



# STRATEGIC PILLARS: ALLIANCES

The combination of our know-how, effort, and skill is what has led us to develop strategic alliances with other companies. It is in our genes, as a company, to seek synergies and formulas for collaboration that allow us to launch new and innovative solutions into the market.

- Strategic alliance with CAF P&A, subsidiary of Grupo CAF. Vectia was created with the purpose of offering a more sustainable solution for city transport by developing innovative hybrid or electric models.



- Commercial alliance with Indcar. We join forces to strengthen our competitiveness and market position, increase our clients' satisfaction and loyalty, while entering new markets and offering a wider and more complete range of products and services.



# STRATEGIC PILLARS: R&D&I

## OUR KNOW-HOW:

### Design and manufacture of bodywork.

- Conceptual design.
- Detail design.
- Weight reduction, new materials, cost.
- Transfer of technology.
- HMI, ergonomics, passenger comfort.

### Sustainable urban mobility.

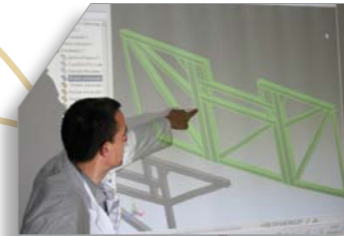
- Integrate new functions in the vehicles.
- improve the management of public transport.
- Improve the quality of life of citizens.
- SMART CITIES, ICT.

### Safety in road transport.

- ADAS, intelligent vision.
- Cooperative systems.
- Accident harm reduction.
- New materials.

### Leaders in innovation.

- Anticorrosive treatment.
- Integrated low-floor.
- Use of alternative fuel.
- Hybrid technology.



# STRATEGIC PILLARS: INTERNATIONALISATION

The diversification of our presence in the international markets is one of our keys for the future. We strongly believe in internationalisation. We are continuously growing and developing new projects and alliances with different European countries.

We also want to become strong in Latin America and currently have a number of projects underway in different countries in The Americas.

Our strength that comes from always relying on tradition and innovation is our key to success.



# AWARDS

- 70s** Premios Giralda (Semana Nacional del Autocar) Giralda Awards (National Coach Week)
- 1998** Premio Autobús del Año en España (Revista Viajeros) Spain Coach of the Year Award (in Spanish travel magazine)
- 1998** Premio TM de Oro (Revista Transporte Mundial) ("TM de Oro" award in global transportation journal)
- 2005** Premio Autobús del Año en España (Revista Viajeros) (Spain Coach of the Year Award (in Spanish travel magazine))
- 2005** Premio Nacional de Vela (National Sailing award - For its support and contribution to sailing as a sponsor)
- 2006** Premio al Transporte (Consejo de Administración de Guaguas Municipales S.A. Las Palmas) (Transportation award – from the Las Palmas Municipal Coach Council)
- 2008** Aura Award
- 2008** Asintra Award
- 2009** Premio Autobús del Año en España: Tempus (Revista Viajeros) (Spain Coach of the Year Award: Tempus (in Spanish travel magazine))
- 2011** Mención Especial en el SIAB (Special mention in the SIAB (Barcelona International Motor Show) for the model Tempus)
- 2012** Korean Good Design Product Award
- 2013** Premio Autobús del Año en España: Tempus Autogas (Revista Viajeros) (Spain Coach of the Year Award: Tempus Autogas (in Spanish travel magazine))
- 2015** Award from the CRTM (Madrid Transportation Consortium) for the design of the first high-floor bodied, GNC propelled Class II coach in Europe
- 2015** Red Dot Design Award for the New City model



We are especially proud of the personal recognition achieved by our founder, Mr. José Castro throughout his career. These awards include, among others, the Gold Medal from the city of Santiago de Compostela in 2009 or the recognition of Distinguished figure of the Spanish Automotive Sector 2012.

# A FEW OF OUR CLIENTS

## TRANSPORTATION CONSORTIUM:



*Basque Consortium*

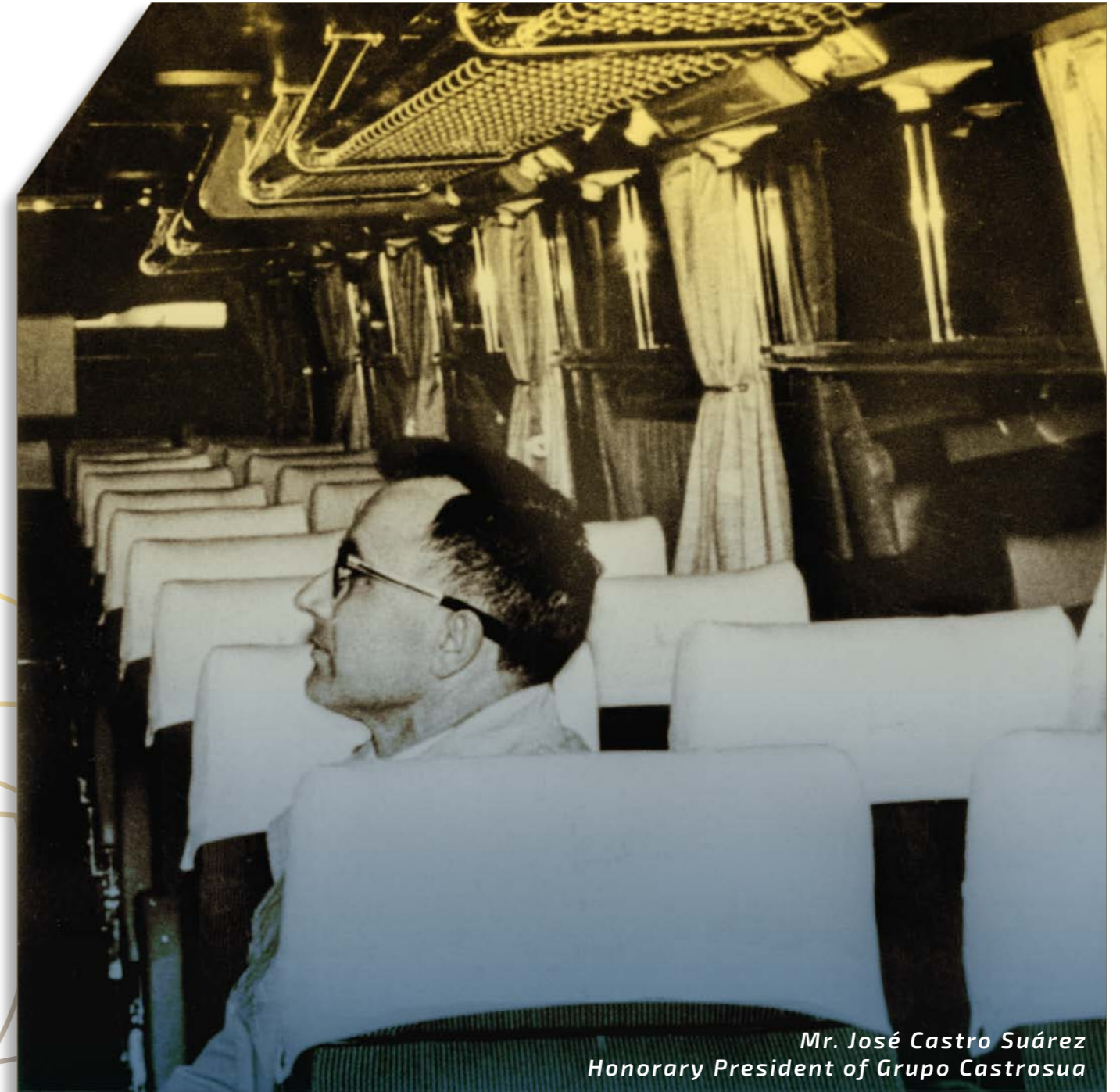
## MAJOR MUNICIPAL TRANSPORTATION COMPANIES:



## PRIVATE OPERATORS:



Cadiz tram



Mr. José Castro Suárez  
Honorary President of Grupo Castrosua



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